



AGRICULTURE GRAIN & LIVESTOCK CONSULTANT Career Opportunity

If you are a top candidate who wants to learn about grain and livestock marketing and risk management we are looking for you. We have openings in our Boca Raton office for experienced advisors, brokers and seniors graduating with degrees in marketing, finance and agriculture.

You will have the opportunity to learn our business with traders, advisors and consultants who make a living working with grain and livestock growers. We will teach and train you to be a successful grain market consultant and futures broker.

- Learn to manage price risk in the grain and livestock markets following our strategies and plans
- Become an outstanding phone communicator using top notch prospecting and selling tools
- Develop a large network of ag businesses
- We will teach you the real life skills that will make you successful in this exciting industry
- Use our proven system to build a book of business that starts you on the way to earn a 6-figure income

Background

Roach Ag Marketing is a 36 year old market advisory company focused on U.S. row crop producers and end users. (www.roachag.com) We provide guidance in crop marketing and managing price risk in the commodity markets.

The nature of our business allows us to serve Midwestern clients from our main office in beautiful, sunny Boca Raton, Florida, only ½ mile from the beach. Entry level Advisors must complete a 2 year commitment in the main office and then may have the option of relocation.

Roach Ag's growth is dependent on our advisors' success. Our business model offers the support, training, and prospecting tools necessary to build a book of customers within 24 months on the job.

Qualifications

Successful candidates will have an entrepreneurial spirit and desire to work in a fast paced environment where they are responsible for setting and attaining their own goals. You must be very interested in earning high income.

- Agricultural acumen strongly desired but not required. This is an ideal opportunity for candidates who desires a career in agriculture but not on the farm
- Bachelor's Degree intentions in agricultural majors, economics and finance preferred but not required; other majors can also acquire skills needed to be successful. Your willingness to work hard and smart to succeed is very important.
- Good communicator and able to spend several hours a day talking to farmers.
- Must be internally motivated and able to work independently
- Work experience involving customer relations is a plus, but not required

Responsibilities

Advisors will learn the skills necessary and must become proficient with the following responsibilities required in becoming an Ag Advisor in the grain and livestock industry.

- Develop new business (phone, meetings and one on one on the farm)
- Work closely with farm owners and operators providing risk analysis and consultation managing grain and or livestock sales or procurement.
- Secure new and maintain existing accounts while regularly building pipeline of new prospects and customers.
- Supply market information and recommendations
- Execute futures and options trades according to plans and budgets.

Compensation

This is a salaried position with opportunity to earn additional commissions. Top producers quickly find a higher level of pay by sliding the salary and commission balance to suit their comfort and production. Ultimate compensation is limited only by the level of the Advisor goals and their commitment to reaching them. You will be learning and working next to advisors who earn from \$125,000 - \$325,000 with 3 to 20 years of experience.

Objective

The industry we work in and the markets we follow have changed considerably over the past 10 years. Producers have grown substantially and are looking for their “go-to-person” to assist in making sound business decisions including cash sales, forward sales, hedging strategies and crop insurance. We train top people from the best Ag Schools to be highly paid market consultants helping successful farmers.

We are looking for the brightest, self-driven good communicators that have the desire for high monetary returns. Roach Ag has trained many over the years and we know how to do it. We are more excited for those we train next year than ever. The industry needs good people and our greatest joy is celebrating success with team members. We will get you to a six digit figure income if you show success in your internship.

You must be willing to take on challenges and ready to be rewarded with great opportunities.

Candidate interested in full time or our winter/summer internships, should send a resume and interest letter to :

broach@roachag.com (*Always follow up with email*)

or mail to

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